

NICHOLA ROSE



Job: Microsoft Alliance Sales Leader

Company: CloudGuard

My role is Microsoft Alliance Sales Leader, I am responsible for maintaining all partnerships across the business which allows us to cross over leads and opportunities within partnerships. I am also responsible for the sales team and ensuring targets are a priority focus to drive revenue within the business.

Honest

Passionate

Ambitious

The skills I use most in my job...Communication Skills

- Initiative Skills
- Leadership Skills
- Work well under pressure
- Flexibility

The most interesting thing I've worked on in my career so far...My current role building a strategy and bringing my experience to grow a sales team and utilising previous experience from a wide

variation of roles to achieve this

What inspired me into digital and tech...I begin my career in the hospitality sector and worked my way up and into Sales. This has now allowed me to broaden my relationships and experience to step into a leadership role with the drive to move into a C-Level role. I enjoy problem solving.

My educational background is...School, College

What advice I'd give to girls thinking about a career in digital and tech...Go for it grab an opportunity even if you think its not what you want at that moment experience is everything and opens up many doors